Press Information

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MTU strategically expands oil & gas portfolio in Asia to power regional emerging markets, addressing the growing demand for fossil fuels

- Expansion into in the Electrical Drilling Package market, introducing a 50 Hz drill rig power package
- Introducing the newly released S4000T94 and upcoming updated S1600 engines
- Expanding the service and support network for closer proximity to customers

Singapore/ Beijing, June 21, 2011 –The Tognum Group brand MTU announced that its strategic focus in Asia will be enriching its engine offerings for local customers, expanding their service and support network, and where feasible, decentralizing packaging and assembly for closer proximity to customers.
With a long-standing history in the oil & gas industry, MTU has served a broad base of EPC (Engineering, Procurement, Construction) and manufacturers worldwide. As Asian companies become more of a presence in the exploration and production of oil and natural gas, and Asia shipyards become the center of off shore vessel production, MTU is in a position to further establish a solid presence in Asian markets. It expands into the EDP (Electrical Drilling Package) market by launching a 50 Hz drill rig power package. In order to assist end users to maximize their operations as well as fulfilling stringent global emission standards, the recently released Series 4000T94 and upcoming updated Series 1600 engines will be introduced into Asia in the near-future. Series 4000T94 is specially developed for fracturing market segment and is the only product in its range and application available in the market today. The service and support network will be expanded to bring the local team closer to customers. Especially in China, MTU is eager to enhance its support infrastructure through its increasing dealer network.

Demands for fossil fuels are growing and at the same time, the production rate will further increase with more areas of reserves discovered. In regard to MTU’s presence in Asia, to use China as an example, the market has developed into a high growth region for drilling and servicing equipment manufactured in China and is quickly gaining acceptance among global customers. This is essential to the growth of MTU across Asia and worldwide. In this context, MTU is committed to the future development of the region and providing high-quality products that help end users meet mandatory global operational demands and emissions standards.
MTU has supplied Asian markets with these products which are the benchmarks in their segments in a variety of applications. The P-series engines that are extensively applied in offshore gensets and fire pump operations and can be delivered with the stringent ATEX certified for Hazardous Area Operations. have received very positive performance reviews throughout Asia since its 2008 induction into Asian markets.

MTU is proud to developing and offering global customers customized solutions for emergency power and fire pump systems for offshore rigs and vessels. Since entering China in 2004, the company has emerged as one of the main equipment supplier for onshore well servicing and drilling for both domestic as well as oil & gas industry across Asia and throughout the world. MTU prides itself on their focus on technology, low cost ownership, and operational reliability.

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Press photos can be downloaded from the Tognum website: www.tognum.com/press

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With its two business units, Engines and Onsite Energy & Components, the Tognum Group is one of the world’s leading suppliers of engines and propulsion systems for offhighway applications and of distributed energy systems. These products are based on diesel engines with up to 9,100 kilowatts (kW) power output, gas engines up to 2,150 kW and gas turbines up to 45,000 kW.

The product portfolio of the Engines business unit comprises MTU engines and propulsion systems for ships, for heavy land, rail and defense vehicles and for the oil and gas industry. The portfolio of the Onsite Energy & Components business unit includes distributed energy systems of the brand MTU Onsite Energy and fuel-injection systems from L’Orange. The energy systems comprise diesel engines for emergency standby 6/6 power, prime power and continuous power, as well as cogeneration power plants based on gas engines and gas turbines that generate both power and heat.

In 2010, Tognum generated revenue of around €2.56 billion and employs more than 9,000 people. Tognum has a global manufacturing, distribution and service structure with 25 fully consolidated companies, more than 140 sales partners and over 500 authorized dealerships at approximately 1,200 locations. The shares of Tognum AG (ISIN: DE000A0N4P43) have been stock-exchange listed since 2007 and are included in the MDAX.